

Corporate Suite Rates to **INSTITUTE OF CORPORATE DIRECTORS MALAYSIA**

Peerless and one-of-its-kind, the Eastern & Oriental Hotel exudes British colonial grandeur and an inimitable brand of timeless glamour that few can boast of. Widely revered as the grande dame of heritage hotels, the E&O Hotel was established in 1885 by the famed Sarkies Brothers.

The E&O is an all-suite luxury hotel and the only one with a seafront in the George Town UNESCO World Heritage Site, the ideal vantage point from which to explore Penang, one of Malaysia's most treasured cultural destinations.

At the start of this decade, the E&O's iconic Heritage Wing enters a new golden era after meticulous refurbishment that has reinvigorated her repertoire of exclusive hospitality paired with refined culinary experiences. Along the same stretch of prime seafront lawn, the E&O's Victory Annexe is styled as a modern classic to complement the adjacent historic property.

You can enjoy a wide array of dining options at its five dining outlets; from international buffets at Sarkies to an elegant English Afternoon Tea experience at Palm Court. For rest and relaxation, the hotel has two pools, a spa, and retail outlets to meet your every need.

Heritage Wing - Suite Rates 2024 (Per Suite Per Night)

Suite Size (sqm)	Suite Category	View	No of Suites	Rack Rate (RM +++)	Corporate Suite Rate (RM +++)
				Single / Double	Single / Double
57	Superior Suite	City	4	1,750.00	750.00
79	Georgetown Suite	City	8	1,800.00	750.00
58	Deluxe Suite	Sea	64	1,830.00	750.00
58	Premier Suite	Sea	14	2,180.00	820.00
87	Straits Suite	Sea	3	3,820.00	1,080.00
135	Writers Suite	Sea	4	4,240.00	1,980.00
241	Pinang Suite	Sea	1	5,440.00	2,880.00

Validity: 01 January – 31 December 2024

Terms & Conditions

- Rates are subject to a 10% Service Charge and an 8% prevailing Service Tax.
- Rates are subject to a Local Government Fee of RM3.00nett per room per night.
- Rates are subject to Tourism Tax of RM10.00nett per room per night (applicable to all foreign guests excluding Permanent Residents of Malaysia with MyPR card).
- All rates are quoted in Ringgit Malaysia (RM) and are subject to suite availability. Payments are to be in Malaysian Ringgit (RM) only.
- The hotel reserves the right to adjust contract rates and its terms & conditions without prior notice in case of unforeseen circumstances or tax alteration by the government and service charge amendments.



- For the 3rd sharing adult or child of 13 years and above sharing a suite with parents, an additional charge of RM350++ per person per night will be levied. This rate includes one (01) extra bed with one (01) breakfast and access to The Cornwallis. Only one (01) extra bed can be accommodated per suite. This rate is subject to a 10% service charge and an 8% prevailing service tax.
- Check-in is after 15:00 hrs, and check-out is 12:00 hrs. Suites may be extended until 18:00 hrs at a minimal charge of 50% of the Corporate Suite Rate, subject to availability. After 18:00 hrs, rooms will be charged at the total rate.
- We recommend guaranteeing all suite reservations (pre-payment by cash or credit card). Please note that reservations without guarantee will only be held until 18:00 hrs on the expected arrival day.
- A one-night suite charge will be levied for “No-Show” on the scheduled arrival date.
- A peak season surcharge of RM200.00++ per suite per night will be levied during the following dates for **December 20 – 31, 2024.**

The Eastern & Oriental Experience

All guests staying in the Superior / Deluxe / Georgetown / Premier Suites will receive the following courtesies:

- Complimentary breakfast for up to 2 persons at Sarkies / Palm Court / Planters Lounge
- Complimentary use of high-speed internet (Wi-Fi)
- Lounge access for coffee/tea in The Cornwallis or Planters Lounge (12noon – 6 pm)
- Evening canapes and drinks in The Cornwallis or Planters Lounge (6 pm – 7 pm)
- Complimentary beverages in-suite minibar
- 1 bottle of house wine and snacks upon arrival
- Personal coffee machine in-suite
- Exclusive use of Heritage Wing pool

All guests staying in the Straits / Writers / Pinang Suite will receive the following courtesies:

- Complimentary breakfast for up to 2 persons at Sarkies / Palm Court / Planters Lounge
- Complimentary use of high-speed internet (Wi-Fi)
- Complimentary fruit basket upon arrival
- Lounge access for coffee/tea in The Cornwallis or Planters Lounge (12noon – 6 pm)
- Evening canapes and drinks in The Cornwallis or Planters Lounge (6 pm – 7 pm)
- Complimentary beverages in-suite minibar
- 1 bottle of house wine and snacks upon arrival
- Laundry/pressing service (3 pieces per stay)
- Personal coffee machine in-suite
- Exclusive use of Heritage Wing pool

Victory Annexe - Suite Rates 2024 (Per Suite Per Night)

Suite	Size (sqm)	Suite Category	No. of Suite	Rack Rate (RM in +++)		Corporate Suite Rate (RM in +++)	
				Single	Double	Single	Double



55	Studio Suite	118	1,450.00	550.00
123	Corner Suite	14	3,300.00	1,480.00

Validity: 01 January – 31 December 2024

Terms & Conditions

- Rates are subject to a 10% Service Charge and an 8% prevailing Service Tax.
- Rates are subject to a Local Government Fee of RM3.00nett per room per night.
- Rates are subject to Tourism Tax of RM10.00nett per room per night (applicable to all foreign guests excluding Permanent Residents of Malaysia with MyPR card).
- All rates are quoted in Ringgit Malaysia (RM) and are subject to suite availability. Payments are to be in Malaysian Ringgit (RM) only.
- The hotel reserves the right to adjust contract rates and its terms & conditions without prior notice in case of unforeseen circumstances or tax alteration by the government and service charge amendments.
- Studio Suites: For the 3rd sharing adult or child of 13 years and above sharing a suite with parents, an additional charge of RM200++ per person per night will be levied. This rate includes one (01) extra bed with one (01) breakfast. Only one (01) extra bed can be accommodated per suite. This rate is subject to 10% service charge and 8% service tax.
- Corner Suites: For the 3rd sharing adult or child of 13 years and above sharing a suite with parents, an additional charge of RM350++ per person per night will be levied. This rate includes one (01) extra bed with one (01) breakfast and access to The Cornwallis. Only one (01) extra bed can be accommodated per suite. This rate is subject to 10% service charge and 8% service tax.
- Check-in is after 15:00 hrs, and check-out is 12:00 hrs. Suites may be extended until 18:00 hrs at a minimal charge of 50% of the Corporate Suite Rate, subject to availability. After 18:00 hrs, rooms will be charged at the total rate.
- We recommend guaranteeing all suite reservations (pre-payment by cash or credit card). Please note that reservations without guarantee will only be held until 18:00 hrs on the expected arrival day.
- A one-night suite charge will be levied for “No-Show” on the scheduled arrival date.
- A peak season surcharge of RM200.00++ per suite per night will be levied during the following dates on **December 20 – 31, 2024**.

The Victory Annexe Experience

- All guests staying in the Studio Suites will receive the following courtesies:
- Complimentary breakfast for up to 2 persons at Sarkies / Planters Lounge
- Complimentary non-alcoholic beverages in the suite minibar
- Complimentary use of internet (Wi-Fi)
- Personal coffee machine in the suite

All guests staying in the Corner Suites will receive the following courtesies:

- Complimentary breakfast for up to 2 persons at Sarkies / Palm Court / Planters Lounge



- Complimentary use of internet (Wi-Fi)
- Complimentary fruit basket upon arrival
- Lounge access for coffee/tea in The Cornwallis or Planters Lounge (12noon – 6 pm)
- Evening canapes and drinks in The Cornwallis or Planters Lounge (6 pm – 7 pm)
- Complimentary beverages in-suite minibar
- 1 bottle of house wine and snacks upon arrival
- Laundry/pressing service (3 pieces per stay)
- Personal coffee machine in-suite
- Exclusive use of Heritage Wing pool

Employees Dining Privilege Programme 2024

Sarkies Annexe

- 25% discount (Mondays to Thursdays) on Food consumed
- 15% discount (Fridays to Sundays) on Food consumed

Note: Discount does not apply for beverage package

Planters Lounge (Food Only)

- 25% discount (Mondays to Thursdays) on Food consumed
- 15% discount (Fridays to Sundays) on Food consumed

Palm Court (Food Only)

- 10% discount (daily) on Food consumed

Note: Discount does not apply for English Afternoon Tea

Java Tree (Food Only)

- 10% discount (daily) on Food consumed

Note: Discount does not apply for Set Dinner Package

This privilege is NOT VALID during the following dates:-

- **Eve of Public Holidays**
- **Public Holidays**
- **Special Promotions**

- Prices are subject to 10% service charge and 6% service tax.
- Guests are to present their Employee Identification Card for the discount privilege to apply.
- Reservations are strictly subject to space availability and must be made in advance.



- Deposits will not be refunded should there be any cancellations made less than 72 hours before the dining date.
- Full payment must be made upon completion of dining.
- Discounts will only be accorded upon full payment on the dining date.

The Hotel reserves the right to adjust rates without prior notice in the event of unforeseen circumstances, government tax alterations, and service charge amendments.

For accommodation privileges:

Reservations for room arrangements will be emailed to reservations@eohotels.com for inquiry and confirmation. Kindly inform our reservation that the guests are from ICDM/INSTITUTE OF CORPORATE DIRECTORS MALAYSIA to obtain corporate rates.

For dining privileges:

Bookings are to be sent to fbcentral.resv@eohotels.com for inquiries and confirmation. Kindly inform our reservation that guests are from ICDM/INSTITUTE OF CORPORATE DIRECTORS MALAYSIA in order to obtain EDPP Discounts.