

Procurement Policy

OBJECTIVE

The objective of the Procurement Policy ("the Policy") is to facilitate high standards of professionalism, transparency and accountability for the Institute of Corporate Director Malaysia ("the Company")'s procurement process, while maximizing efficiency, effectiveness and flexibility of the process within a system of checks and balances. This is to ensure that the Company obtains quality goods and services at the best value.

GUIDING PRINCIPLES

The following principles guide the Company in its procurement process:

- (a) Transparency and accountability - the Company shall ensure transparency, fair competition and accountability in its dealing with vendors; and
- (b) Maximization of efficiency and effectiveness for best overall outcome - the most appropriate mode of procurement will be selected by the Company for best overall outcome while maximizing efficiency and effectiveness.

Circumventing the requirements of the Policy via a series of contracts for the same good or services cannot be executed as, contract splitting is prohibited.

All procurements must be made based on the budgeted allocation as stated in the annual budget that has been approved by the Board.

All approvals for procurement of goods and services must be done in accordance with the relevant approving authorities set out this Policy. Self-claim approval is not allowed.

DEFINITIONS

For the purpose of this Policy, the following terms have their meaning set out below.

- (a) "goods" which include related services incidental to the provision of such goods, including transportation, insurance, installation, commissioning and initial maintenance;
- (b) "services" include consulting and non-consulting services, whereby consulting services translates as services of an advisory and intellectual nature provided by consultants using their professional skills or practical experience or both, to meet the procuring needs of the Company and involves a transfer of knowledge. Examples of non-consulting services include audio visual and printing services;
- (c) "developmental work" means a development project or initiative of the Company, usually in the form of a Bespoke project, with tangible outcome or deliverable that has to be built or developed through a combination of consulting services as well as provision of goods or non-consulting services; and
- (d) "vendor" refers to suppliers and service providers, and can be individuals or companies that sell goods, services and developmental work to the Company.

1.0 METHODS, THRESHOLD AND APPROVAL LEVELS

1.1 Methods of Procurement

- 1.1.1 The procurement undertaken by the Company can be generally categorized into three (3) broad areas. They include goods, services (consulting and non-consulting) and developmental work.
- 1.1.2 The Company utilizes the methods of procurement below to procure goods, services and developmental work:
- (a) Direct sourcing
 - (b) Quotations; or
 - (c) Sole Sourcing
- 1.1.3 The authority limits to approve a single procurement are shown in Table 1 as follows:

Table 1 : Nature, Type of Procurement and Approval Level

Threshold	Goods, Services & Developmental Work	SOLE SOURCING
		Goods, Services & Developmental Work
≤ RM5,000	Direct Sourcing 1 Quotation Approval by EVP ¹	Approval by CEO ³
> RM5,000 up to RM150,000	3 Quotations Approval by CEO ²	
Up to RM200,000	3 Quotations Approval by Chairman	Approval by Chairman
> RM200,000	3 Quotations Approval by the Board ⁴	Approval by the Board ⁴

Notes:

1. In the absence of the Executive Vice President ("EVP"), the approver shall be the President/Chief Executive("CEO")
2. In the absence of the CEO, the approver shall be the Chairman of the Board of Directors ("Board")
3. All procurements up to RM 150,000 for sole sourcing will be approved by the CEO.
4. Any procurements of more than RM200,000 will be approved by the Board.

1.2 Direct Sourcing Procurement

- 1.2.1 Authority limits to approve a request for procurement of goods, services and developmental work from sole provider up to RM5,000 is set out in Table 1.
- 1.2.2 A request by an employee for reimbursement of Company expenses incurred up to RM 300 or a petty cash advance to procure on behalf of the Company up to RM 300 shall be considered as direct sourcing procurement.

1.3 Procurement by quotations

- 1.3.1 All goods, services and developmental work above RM5,000 would require the acquisition of quotations from at least three (3) prospective vendors
- 1.3.2 In instances where obtaining the minimum number of quotations is not practical, and at least 2 quotations have been obtained, the waiver from the minimum number of quotations must be recommended and justified by the respective Head of Department. The approval levels will be of those set out in Table 1.
- 1.3.3 The Board will approve all quotations above RM200,000.

1.4 Sole sourcing procurement

- 1.4.1 Sole sourcing refers to a non-competitive award to a single vendor with procurement for goods, services and developmental work.
- 1.4.2 Generally, a sole sourcing is justifiable in circumstances to produce the best overall outcome for the Company, taking into account the circumstance and all the relevant costs and benefits. Sole sourcing may apply under the following circumstances:
 - (a) When procurements are necessary to ensure ongoing business activities in an emergency situation; or
 - (b) Where only one (1) person or firm or company is capable of performing the contract as required by the Company, i.e. specific knowledge or expertise, patent or copyright requirements, existence of a non-competitive market (monopoly), technological expertise, specific requirement on logistics; or
 - (c) Where the engagement or sourcing is a direct continuation of previous procurement awarded competitively and the performance of the vendor or service provider has been satisfactory.
- 1.4.3 In respect of Item 1.5.2(c), such continuation may be extended by the CEO (for procurement up to RM150,000), or for the Chairman (for procurement up to RM200,000) or the Board (for procurement above RM200,000) for not more than three (3) years from the commencement of the initial contract awarded, subject to satisfactory performance of the vendor. However, upon reaching a period of three (3) years, the engagement will need to be re-evaluated for specific approval on sole sourcing basis or through the competitive procurement methods as set out in this Policy.
- 1.4.4 For sole sourcing above RM150,000, the CEO shall recommend to the Chairman or Board where applicable, for approval.
- 1.4.5 Authority limits to approve a single procurement under sole sourcing is set out in Table 1.

2.0 CRITERIA FOR EVALUATION AND SELECTION

2.1 Criteria - For the purposes of procuring goods, services and developmental work, the Company shall consider the following criteria:

- (a) Individual/Company profile – this is part of the Company's evaluation and selection criteria. The individual/company profile includes the individual's/company's and management's background and credibility, financial strength, track record, testimonials from previous work, resources in delivering the goods, services and developmental work procured as per agreed timeline.
- (b) Service level and quality – this is to ensure quality of service requirements such as after-sale support as well as reliability of performance in delivering the procured goods, services and developmental work.
- (c) Pricing – this includes competitive pricing, as well as being able to maintain flexibility in changes to orders and payment.

In general, the lowest quotation or tender bid should be considered, provided it meets the Company's expectations or specifications with regards to service level or quality.

In relation to the procurement of goods, services and developmental work, the Company is not bound to accept the lowest quotation. The principle of obtaining the best value for money from the vendor shall prevail in this instance. Best value for money refers to the most advantageous combination of the quality and level of service; inclusive of support and assistance, cost effectiveness; sustainability and innovation; as well as, environmental and social considerations.

Below are qualitative samples of criteria and weightage for evaluation of vendors for goods, services and developmental work.

Sample - Award Criteria for a Supply of Goods & Services Contract

	Criterion	Weightage
1	Product Cost	40%
2	Quality of Product Offered	25%
3	Contract Management	15%
5	Delivery Schedule Proposed	10%
6	Reliability & Continuity of Supply	10%

Sample - Award Criteria for a Consultancy and Developmental Services Contract

	Criterion	Weightage
1	Project Cost	35%
2	Project Plan Fulfils Requirements	25%
3	Professional & Technical Ability	15%
4	Economic & Financial Standing	15%
5	Reliability & Continuity of Supply	5%
6	Continued Technical Support & After Sales Service	5%

3.0 CONTRACTS

- 3.1 For risk management purposes, the Company shall issue a purchase order for all procurement except for procurement via petty cash. The purchase order shall include the terms and conditions of the procurement, which shall be accepted by the vendor. The approval levels to follow are set out in Table 1.
- 3.2 In addition to the purchase order as specified in Item 3.1, a formal contract, service agreement, letter of appointment or engagement must be made in writing for all procurement of services or developmental work above RM5,000.
- 3.3 The relevant authorised signatory in Table 1 may sign any procurement document within his/her approved limit. In the absence of the authorised signatory, he/she may delegate this authority in writing.

4.0 MONITORING COMMITMENTS AND EVALUATION OF PERFORMANCE

- 4.1 All procurement must comply with this Policy and its procedures.
- 4.2 All procurement shall be accompanied by proper documentation, including but not limited to, approval memo or email by the relevant approving authority and a service agreement, engagement letter, formal contract and/or purchase order.
- 4.3 All procurement shall be monitored and evaluated to ensure that the Company's terms and conditions as well as requirements are met.

5.0 GOVERNANCE

- 5.1 An employee of the Company must declare any conflict of interest in the contract and may not participate in the selection process unless authorised to do so by the approving authority.
- 5.2 Any unbudgeted procurement (either operational or capital expenditures) is required to be approved by the Board.

In line with the guiding principle of keeping a transparent and accountable procurement process, the Vendor Code of Conduct (Refer to **Appendix 1**) is integrated into this process. The Vendor Code of Conduct also requires the vendor to fill in and submit the Declaration of Integrity. (Refer to **Appendix 2**).

6.0 REVIEW

- 6.1 The Policy shall be reviewed on a triennial basis or on a need-to basis to ensure it remains current and relevant.
- 6.2 Any changes to the said Policy shall be presented to the Board for approval

VENDORS CODE OF CONDUCT

Introduction

The Vendors Code of Conduct ("VCC") is a set of obligations on business and ethical practices, and professional conduct expected of all Vendors engaging or working with ICDM. It reflects ICDM's values in conducting its business in an ethical and honest and manner when dealing with its Vendor.

The VCC applies to all contractors, consultants or any persons including their employees, suppliers, agents and sub-contractors ("representatives"). The Vendor is to comply with the VCC when engaging with ICDM and throughout its conduct of business with the ICDM.

All Vendors are required to sign an acknowledgement of its obligation under the VCC/ Declaration of Integrity. (**Appendix 2**)

Any enquiries or advice relating to this VCC can be channelled to the EVP of ICDM.

Objectives

The Code of Conduct seeks to inculcate accountability, integrity, protection of both physical and digital assets as well as compliance to workplace culture and practices.

1.0 Compliance to VCC

- 1.1 It is the responsibility of the Vendor to ensure that its representative understands and complies with this VCC. Vendor must report to ICDM in the event that the Vendor believes that a breach by it or its representatives may have occurred or is likely to occur.
- 1.2 ICDM may require at any time, for the Vendor to provide attestation in writing or further information of its compliance to the VCC.
- 1.3 The ICDM has the right to take action against the Vendor for breaching the VCC. ICDM may take any action that ICDM deems fit, such as:
- (a) Termination of contract;
 - (b) Cancellation of offer;
 - (c) Requiring substitution of any representative who breaches the VCC or acting inconsistent with the VCC by the Vendor; or
 - (d) Deduction of any amount of money paid or promised to be paid;
 - (e) Blacklisted from dealing with ICDM.
- 1.4 The Vendor must cooperate with ICDM in any investigation the ICDM may conduct in relation to any allegation of unethical or inappropriate behaviour between ICDM's employees or the Vendor's representative prior to any procurement exercise.

2.0 Conduct Business with Integrity and Good Ethics

- 2.1 The Vendor must uphold the highest standard of integrity and ethical conduct when dealing with the ICDM as follows:
- (a) Compliance with laws and internal policies
 - All Vendor and their representative(s) must obtain all necessary permits and licenses to conduct the activities for which they have been contracted by ICDM.
 - All Vendor and their representative(s) must conduct their business activities in full compliance with the applicable laws and regulations in all business transactions with ICDM.
 - All Vendor and their representative(s) must comply with the relevant internal procedures and policies established by ICDM.
 - (b) Conflict of interest
 - Improper Advantage
 - i) Vendor must not gain any improper advantage or preferential treatment in their relationship or dealing with ICDM's employees.
 - ii) The Vendor must disclose in writing to ICDM if it has any family connection with any of ICDM's employees.
 - Conflict of Interest
 - i) Vendor must avoid any act or omission which may give rise to a conflict of interest in the discharge of the Vendor's work in relation to the agreement with ICDM.

(c) Anti-bribery / corruption

- The Vendor is prohibited from-
 - i) directly or indirectly soliciting or accepting any form of bribery;
 - ii) being directly or indirectly involved in activities such as requesting for or receiving kick-backs and extortion;
 - iii) offering any gratification to ICDM employees and/ or their family members (in whatever form or kind) as an inducement or reward to obtain any advantage before, during or after the procurement process. This includes entertainment, gifts, functions or special invitations.

(d) Misrepresentation

- The Vendor is prohibited from making any misrepresentation including its capabilities of rendering services or goods for the purpose of securing procurement with ICDM.

3. Accountability

3.1 The Vendor must be accountable and honour its commitment in accordance with the terms and conditions of the contract which has been agreed between ICDM in its dealings with ICDM.

4. Protection of Assets including Information and Intellectual Properties

4.1 Confidentiality Obligation

- (a) The Vendor must keep confidential all information made available by ICDM for purposes of the engaged procurement ("confidential information").
- (b) The Vendor must not disclose ICDM's confidential information for any purpose except to exercise its rights and perform its obligations for the procurement.
- (c) The Vendor must have appropriate policies, controls and procedures in place to protect ICDM's confidential information and prevent information leakage.
- (d) The Vendor must first obtain ICDM's consent in writing before disclosing or sharing any of the ICDM's confidential information to a third party.
- (e) The Vendor must use reasonable endeavour to ensure that its representatives comply with the obligation of the confidentiality.
- (f) The Vendor's obligation of confidentiality shall survive even after the termination or expiration of the engagement period.

4.2 Data Protection

- (a) The Vendor must comply with the relevant laws and ICDM's policies in relation to protection of personal privacy, including personal data.

4.3 Protection of Intellectual Property

- (a) All intellectual property (IP) rights must be respected by the Vendor. Any transfer of technology and know-how must be done in a manner that protects the intellectual property rights.
- (b) The Vendor must only use legitimately acquired and licensed software and technology, in accordance with their respective terms of use or license.
- (c) The Vendor must comply with IP rights of ICDM and other relevant third parties. ICDM views infringement of its IP seriously and necessary legal action will be taken to protect its IP rights.

4.4 Restriction on making public statement and giving of reference

- (a) The Vendor is prohibited from making or circulating any public statement on anything related to the business or affairs of ICDM including making reference to ICDM's name for marketing purposes.

5. Workplace practices and culture

5.1 The Vendor must comply with all applicable laws, regulations and ICDM's policies relating to work practices and environment including:

(a) Professional workplace environment and employment practices

- The Vendor must behave and dress in a professional manner that reflects ICDM's professional image at all times when dealing with ICDM at ICDM's premises.
- The ICDM does not tolerate harsh, inhumane treatment of any of ICDM or the Vendor's employees, child labour, any form of discrimination and any substance abuse at the ICDM's premises or during the performance of the Vendor's contractual obligation.
- All ICDM's infrastructures and facilities must be used responsibly by the Vendor at all times.

(b) Security and Access

- The Vendor must ensure compliance with ICDM's security policies and procedures while operating in ICDM's premises.
- The Vendor must provide sufficient information to ICDM for the purpose of security vetting of its representative and in complying with all reasonable requests for further documents or information.
- The Vendor and its representatives are only permitted to access areas for which they have been authorised to access and which are necessary for the performance of their work or services.

(c) Environmental practices

- The Vendor should comply with all existing legislation and regulations regarding environmental protection. The ICDM encourages and supports Vendor that implements effective and innovative environmental policies such as:
 - i) Minimization of waste;
 - ii) Proper disposal of hazardous materials;
 - iii) Use of non-toxic chemicals;
 - iv) Recycling practices both at Vendor's premises as well as at client location;
 - v) Responsible use of natural resource;
 - vi) Sustainable practices

6. Whistleblowing or reporting of potential breach

- 6.1 Any party or Vendor with knowledge of a potential or questionable breach of this VCC should raise those concerns in confidence to the Chairman of ICDM or via email to ICDM.wbconcern@gmail.com. Such concerns will be handled with upmost confidentiality at all times.

APPENDIX 2

DECLARATION OF INTEGRITY TO INSTITUTE OF CORPORATE DIRECTORS MALAYSIA

1. This declaration of integrity is made to the Institute of Corporate Directors Malaysia ("ICDM") pursuant to [Title of agreement] signed between [Name of Vendor] and ICDM on [Date of Agreement].
2. [Name of Vendor] declare that it has read and fully understood the contents of the Vendor Code of Conduct ("VCC") by ICDM and acknowledge that:
 - (a) The VCC forms part of the Agreement and is binding on the Company and/or its personnel; and
 - (b) The VCC may be amended by ICDM from time to time as may be notified to the Company by ICDM.
3. In line with the agreement and the VCC, the [Name of Vendor] declares that [Name of Vendor] and its representatives shall:
 - (a) comply with relevant laws, rules and regulations as well as ICDM's policies, internal procedures before, during and after the duration of the agreement;
 - (b) exercise reasonable due diligence and care to avoid any situations of potential and/ or actual conflicts of interests;
 - (c) not gain preferential treatment or improper advantage in their relationship with ICDM's employees including key management personnel and members of the Board;
 - (d) inform ICDM of the Vendor's relationship with ICDM's employees (including key management personnel and members of the Board), upon having knowledge of existence of any relationship which may influence the objectivity of the Vendor's business conduct with ICDM;
 - (e) promptly inform ICDM in writing of an actual or potential conflict of interest situation;
 - (f) operate in a professional manner in the course of its dealings with ICDM and while on ICDM's premise; and
 - (g) comply with ICDM's security policies and procedures while providing services at ICDM's premises.
 - (h) not make any misrepresentation of its capabilities in order to gain ICDM's procurement or during its delivery of goods and services to ICDM.
4. The Vendor shall promptly inform ICDM of any breach or alleged or suspected breach of the agreement, including the VCC and cooperate with ICDM in any investigation of such breach involving the Vendor's representatives or ICDM's employees.
5. The Vendor acknowledges that ICDM has the right to suspend or terminate the agreement and disqualify the Company from participating in any procurement exercise if the Company is found to have breached any requirements in the agreement, VCC or any other terms and conditions imposed pursuant to the agreement.

6. In the event that I/we and/or any other individuals who are representing [Name of Vendor] are found to have breached the obligations under this declaration, I/we agree that ICDM may take any action as it deems fit, including:
 - (a) Termination of contract;
 - (b) Cancellation of offer;
 - (c) Requiring substitution of any representative who breaches the VCC or acting inconsistent with the VCC by the Vendor; or
 - (d) Deduction of any amount of money paid or promised to be paid;
 - (e) Blacklisted from dealing with ICDM.

7. If there are any individuals, including any employee of ICDM who solicit, receive or agree to receive any gratification of any kind whatsoever for himself or for other persons on the account of those individuals doing or forbearing to do anything in respect of any matter related to the procurement, [Name of Vendor] shall raise this matter to the Chairman of ICDM or via email to ICDM.wbconcern@gmail.com.

8. [Name of Vendor] acknowledges that the obligations in this declaration shall commence throughout the procurement exercise and survive throughout the agreement, including its termination and expiration.

Acknowledgment of acceptance by:

Name of Company Representative:

NRIC:

Signature:

Date:

Witness:

Designation:

Signature:

Date: